





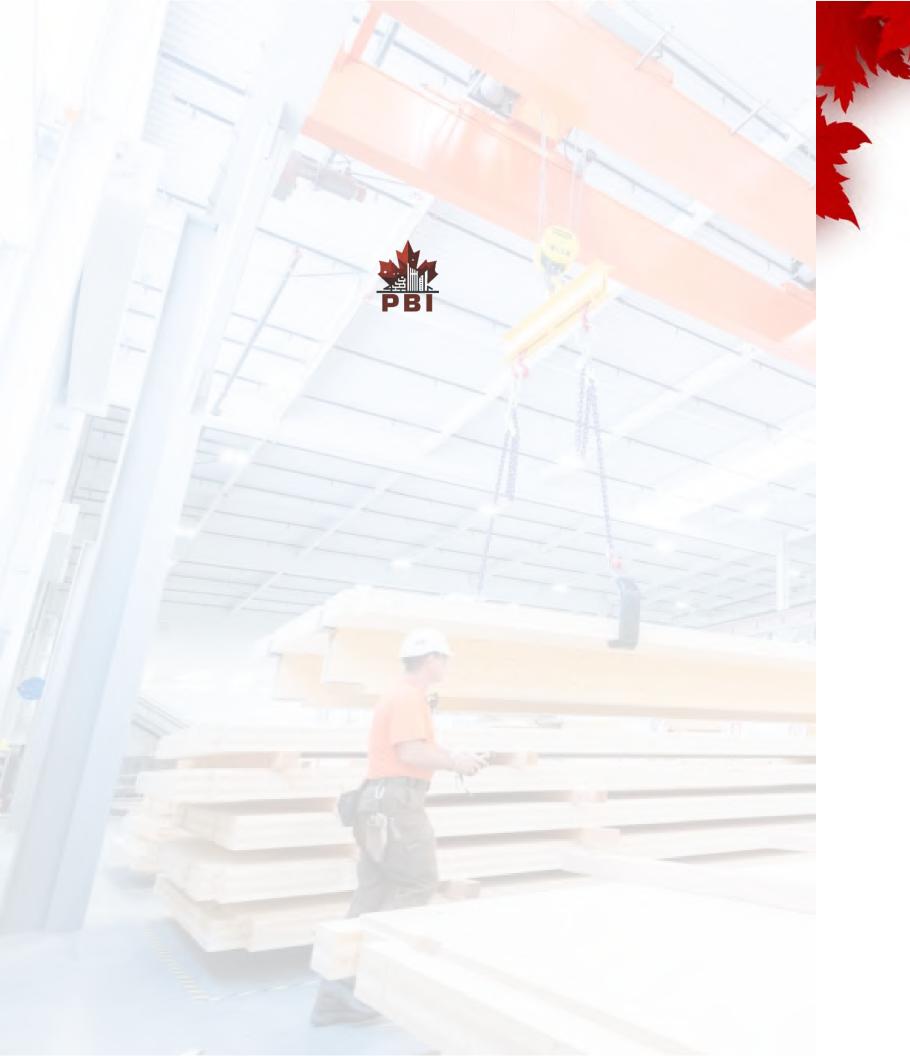






Property Development **Leaders Summit** Kelowna, British Columbia, Nov 6-7

Progress Report v.1 2024



FORWARD

As demand for housing continues to grow in Canada, innovative homebuilding techniques can help build more homes faster and sustainably.

Through our Platform to decarbonize the construction sector at scale, the National Research Council of Canada supports advancements in new technology and manufacturing, such as innovations in prefabricated building systems and others, to help increase productivity and housing supply in the construction sector.

Advanced manufacturing in the construction sector can provide fast and cost-effective building solutions, while supporting enhanced quality control, energy efficiency and environmental sustainability. Through initiatives like the Prefab Buildings Initiative, the NRC is working alongside industry partners to bring new prototypes and manufacturing capabilities to market, helping to meet Canada's housing needs while continuing to support sustainable, scalable development.

Yasir Sultan, PhD
Executive Director,
Build Environment Climate Change Initiatives
National Research Council Canada /
Conseil national de recherches Canada



At Issue

Supply & Demand

The housing crisis in Canada is intensified by a significant gap between housing supply and demand, which continues to grow due to constraints in the construction sector.

Economics

Challenges in the current market make it difficult for developers to secure investments, limiting their ability to initiate new housing projects.

Materials & Labour

Rising material and labour costs place additional financial strain on developers, making traditional construction methods less viable, further reducing new housing starts.

Barriers to Innovation

Slow adoption of innovative building technologies in the construction sector hampers efforts to address housing shortages efficiently and sustainably.

Slow to Adapt

Developers and investors are increasingly concerned about the sustainability of traditional construction methods, which are not keeping pace with the growing demand for affordable housing.

Public/Private Partnerships

Collaborative efforts are needed to overcome regulatory and market barriers, but the construction sector's slow pace of innovation remains a significant obstacle to addressing Canada's housing crisis.

"Matt Concrete welcomes collaboration with the Prefab Building Initiative as an opportunity to more quickly deploy its innovative sustainable concrete wood based panels in high quality, and sustainably designed buildings."

Randy Orr, Matt Concrete

Building Prefabrication Defined

Building prefabrication is the process of manufacturing building components off-site in a controlled factory environment, then transporting them to the construction site for rapid assembly.

Rapid Development

Prefabricated buildings offer a promising solution to help address Canada's housing shortage by enabling faster construction.

Skilled Trades

Shifting construction labour into factories allows for a controlled environment that increases productivity, reduces weather-related delays, and enhances quality control.

Project Cost

Factory-built systems can lower overall project costs, improve performance and affordability, and help mitigate the impact of rising material and construction expenses, providing a buffer against market fluctuations.

Lean Construction

Utilizing manufactured components like building envelopes, interiors, and mechanical systems allows developers to streamline construction processes.

Innovation at Work

Prefabricated, mixed-use residential buildings can be delivered as turnkey solutions, efficiently meeting diverse housing demands in growing communities.

"Mass timber and prefabrication aren't just building methods; they're the blueprint for a sustainable future - where strength meets precision, and innovation meets responsibility."

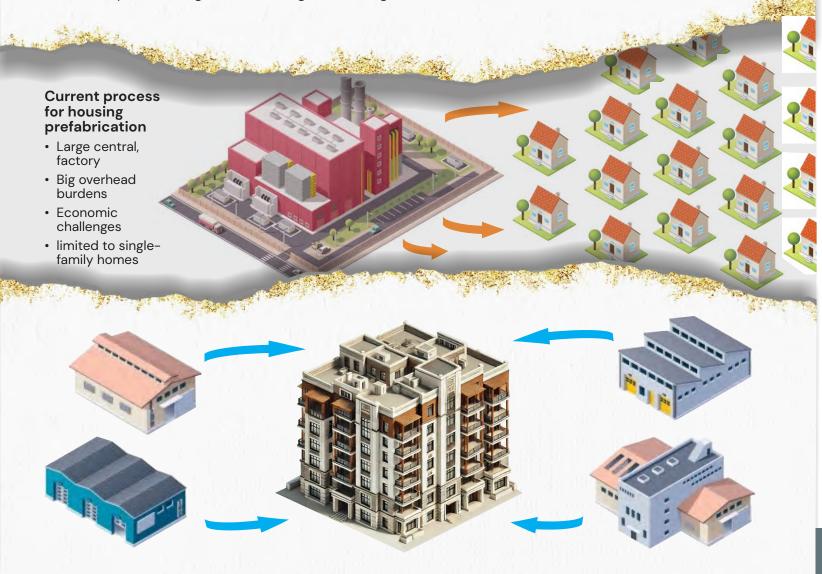
Derek Johnson Mass Timber Services

Opportunity

PROGRAM OVERVIEW

The **Prefab Buildings Initiative** introduces a strategic approach to the national housing challenge through performance manufacturing and construction optimization. The PBI will enhance the capabilities of the prefabrication industry and foster collaboration among manufacturers, designers, and engineers to deliver highly efficient building solutions.

The PBI will create a robust network of manufacturers, each specializing in specific systems within a building. This decentralized approach allows for the delivery of 80–90% of building components, ready for on–site assembly. The primary goal is to move beyond single–family homes to multi–unit housing models and other building types (hotels, existing building retrofits, senior residents, etc) thereby addressing a broader range of housing needs.



Innovation through PBI

- Development through collaboration
- Network of specialized manufacturers
- Multi-unit projects to fit a variety of site options
- · On-site construction optimization

PBI Strategic Objectives

1. Advanced Manufacturing Integration

Identify and integrate the latest innovations in manufacturing from across the supply chain.

2. Design Prototypes for Replication

Establish a collection of multi-unit housing models that can be replicated adapted on properties across Canada. This standardization helps in maintaining consistency and quality.

3. Establish Partnership Opportunities

Create development opportunities with property owners to establish a project supply chain, streamline the construction process, and reduce costs.

4. Technology Verification

Work with suppliers to support rigorous technology testing, monitoring, and verification procedures to maintain high standards of quality and efficiency.

5. Scheduling & Coordination

Develop an efficient scheduling process to coordinate on-site assembly, ensuring that the transition from factory to site is seamless and timely.

6. Market Awareness & Communications

Implement a comprehensive strategy for market awareness, including communications and publications, to promote the benefits and successes of the PBI prefabrication strategy.

Case Study: Cost Analysis

The Prefab Buildings Initiative is committed to conducting a comprehensive cost analysis comparing traditional construction methods with prefabricated, in-factory component manufacturing. This analysis will evaluate every stage of the construction process, from material procurement to labour and project delivery, to determine the financial benefits and efficiencies of prefabrication.

By focusing on full project costing, the PBI aims to ensure that prefabricated building systems can consistently meet budget targets while delivering high-quality, sustainable housing solutions. This critical assessment will provide developers with clear, data-driven insights to make informed decisions and confidently adopt prefabrication as a cost-effective, scalable alternative to traditional construction methods.

Kalesnikoff's clients have found it effective to use standardized design details in their buildings to achieve shorter build cycle, cost certainty, and reduced costs. By utilizing prefabricated walls and mass timber floor plates the quality of the building increase, as they are working with a manufactured products built in a quality controlled environment. The speed at which these can be assembled on site create a positive return to the clients, reduce on site labour, and allow owners to generate revenue sooner, with high quality building system.



Summit Outcomes,
Opportunities & Next Steps

"The Property Development Leaders Summit showcased the incredible, transformative potential within our industry where visionary leaders came together with shared purpose. UnitiWall is proud to be at the forefront of this movement, driving forward-thinking, sustainable solutions for building construction on a global scale. The strategic partnerships and connections forged at this Summit elevate our mission and align with our vision of creating a world where sustainable, high-performance buildings are the new standard. We're not just answering today's demands; we're setting a powerful foundation for a legacy of innovation and environmental responsibility that will shape the future of construction."

John Sopta
Unitiwall Corporation

We had tremendous success with our first Property
Development Leaders Summit, which was driven not only by
the growing demand for innovative housing solutions but also
by the engaging format, prime location, and the exceptional
efforts of our event planning team. The enthusiasm and
positive feedback from attendees have sparked
discussions about making this Summit an annual event
– some participants even suggested holding it quarterly!
Hosting an annual Summit would create a dynamic
platform to explore emerging business opportunities,
showcase advancements in construction technologies,
and deepen understanding of the PBI strategy for
addressing Canada's housing challenges.

Over the coming year, our targets and deliverables for the Prefab Buildings Initiative include the design and development of replicable prototype buildings, supported by government-funding, and the establishment of strategic partnerships with property developers and manufacturers across the country. The Summit will serve as a pivotal event to report on these milestones, introduce new technologies, and foster collaborations that drive the adoption of prefabricated construction solutions. By making the Summit an annual tradition, we aim to strengthen the momentum of the PBI, expand its reach, and create a unified approach to revolutionizing Canada's construction industry.



The Diligent Mind

Q1 2025 - the PBI will formalize an advisory council and committees.

PBI members will be eligible and invited to participate.

Action!

Build PBI Awareness with provincial and municipal agencies

Introduce the "essential services" building concept.

Creative Effort

Dec 2024 - Designers, engineers, and manufacturers will come together in Toronto to develop out prototype buildings.

Q1 2025 - The PBI team will begin a series of design charrettes in partnership with selected developers to custom fit a prototype design to their site.

Q3 2025 - plan to break ground on our first PBI project.

Game Changer

Partnering with the PBI offers developers a unique chance to innovate while minimizing financial risk. Government grants through PBI cover costs for applying its cutting-edge prototype designs to projects. These grants support advanced prefabricated construction methods, streamlining processes, reducing timelines, and enhancing sustainability—without upfront adoption costs.

By collaborating with the PBI, developers can leverage funding to pioneer scalable housing solutions and address the rising demand for affordable, energy-efficient communities.

Storyteller

A comprehensive marketing strategy will build market awareness around the benefits of prefab, encouraging industry-wide adoption.

Success stories from PBI projects
will showcase system quality,
reliability, and
efficiency.

Action!

Host a series of Industry Roundtables for leaders to strategize new opportunities for building prefabrication across the marketplace.

Action!

Host a public sector forum. Representatives from across government agencies will be invited to explore a new prefab housing solution for Canada.



Innovation and design process

Up-front cost to developers



Real Estate

- Investments
- Land Acquisition
- Municipal Zoning
- Portfolio Management
- Sales & Marketing



Design/Build

- Design Process
- Budget & Costing
- Permits & Inspections
- Construction
- Trades & Suppliers



Development Options I through Collaboration

Marketing & communications

Report publication

- 1. Construction Optimization Contracted for project construction, developer maintains 100% ownership
- 2. Joint Venture Development Partnership Development partnership for complete project delivery and added resources

PBI design process

3. Mutual Fund Trust - Finance Participation Project becomes part of an estabilshed REIT for investor participation

ACKNOWLEDGEMENTS

On behalf of the Prefab Buildings Initiative, we extend our heartfelt thanks to the incredible professionals, partners, and thought leaders whose dedication and expertise made the 2024 Property Development Leaders Summit a resounding success. Your contributions have been invaluable in fostering meaningful discussions, driving innovation, and shaping the future of property development in Canada.

Engagement

Planning

Jennifer Hopkin Chuck Cullen Hilarie Hildebrandt Eva Weston

Coordination

Braeden Hildebrandt Jackson Maccubbin Ronan Woodroffe

Participating Companies

Ace Marketing Group Acera Insurance

Arthroto

Empacta
Integrity consulting

Cormode & Dickson

Stormwell

 ${\sf BPWood}$

Firm6 SSAOS

Unitiwall

Ridge North America

Cetana Group of Companies

Hildebrandt Contracting & Development

Precision Capital Partners

National Research Council of Canada

Southern Interior Construction Association

Beem Credit Union Mitsubishi Canada Argus Properties

WLF Strategic Development Consultants Central City Management & Developments

Lake Valley Homes

Troika Group

Shaw Communications
Command Industries Inc

City of Kelowna

Sparks Planning Group Paragon Wall Systems

Central Okanagan Economic Dev. Commission

International Timber Frames

Okanagan Collage

Scius Advisory

Kontrol Technologies

Diamond Back Group

Simpson Strongtie

Tradecraft consulting

Align West Homes Blue Collar group

Leader Lane Developments

Stretch Construction

Enform Architects

Remax Kelowna

Lakepoint Capital W.I.T.S. Metal Fab

D 1 11

Rohe Homes

Lorval Developments

Core Insurance

Hilti Canada

PacifiCan

MotoMeru Strategies

Tri Properties

Victaulic

Mass Timber Services

William Wright

Paradigm Panels

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